

# 2022

Hernando County Education Direct  
Support Organization, Inc.

Financial Statements and  
Independent Auditor's Report

June 30, 2022

**FINANCIAL STATEMENTS  
AND  
INDEPENDENT AUDITOR’S REPORT**

**HERNANDO COUNTY EDUCATION DIRECT  
SUPPORT ORGANIZATION, INC.  
BROOKSVILLE, FLORIDA**

**JUNE 30, 2022**

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Hernando County Education Direct Support Organization, Inc.  
Brooksville, Florida

### Report on the Audit of the Financial Statements

#### **Opinions**

We have audited the accompanying financial statements of the business-type activity and major fund of the Hernando County Education Direct Support Organization, Inc. (the Organization) as of and for the years ended June 30, 2022 and 2021, and the related notes to the financial statements, which collectively comprise the Organization's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activity and major fund, of the Organization as of June 30, 2022, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

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Board of Directors  
Hernando County Education Direct Support Organization, Inc.  
Brooksville, Florida

## **INDEPENDENT AUDITOR'S REPORT**

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required

Board of Directors  
Hernando County Education Direct Support Organization, Inc.  
Brooksville, Florida

### INDEPENDENT AUDITOR'S REPORT

by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 18, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



November 18, 2022  
Ocala, Florida

**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2022**

This section of the Hernando County Education Direct Support Organization, Inc.'s (the Organization) annual financial report presents our discussion and analysis of financial performance for the fiscal periods ended on June 30, 2022 and 2021. Please read it in conjunction with the preceding Accountant's Audit Report and financial statements following this section.

**OVERVIEW OF FINANCIAL STATEMENTS**

This annual report consists of a series of financial statements. The Statements of Net Position and the Statements of Revenues, Expenses, and Changes in Net Position provide information about activities and present a long-term view of financial position. The Statements of Cash Flows provide information regarding net cash from (used in) various activities.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. These notes are an integral part of these financial statements and should be read as a part of the financial statements in order for the reader to have a clear understanding of activities and performance.

**FINANCIAL HIGHLIGHTS**

- The Organization's overall combined net position totaled \$1,249,236 as of the year ended June 30, 2022, as compared to \$1,259,153 as of the year ended June 30, 2021.
- Unrestricted net position totaled \$89,848 and \$106,805 for the years ended June 30, 2022 and 2021, respectively. These funds represent monies available to provide academic program support to students, teachers, and staff in Hernando County Public Schools, as well as general and administrative support.
- Restricted net position totaled \$1,146,888 and \$1,152,348 for the years ended June 30, 2022 and 2021, respectively. These funds represent monies which have been limited by donors for a specific purpose.

**FINANCIAL ANALYSIS**

	<b>2022</b>	<b>2021</b>
Current Assets	\$ 1,265,108	\$ 1,289,598
Capital Assets	12,500	-
<b>Total Assets</b>	<b>1,277,608</b>	<b>1,289,598</b>
Current Liabilities	28,372	30,445
<b>Total Liabilities</b>	<b>28,372</b>	<b>30,445</b>
Net Position		
Net Investment in Capital Assets	12,500	-
Restricted	1,146,888	1,152,348
Unrestricted	89,848	106,805
<b>Net Position at End of Year</b>	<b>\$ 1,249,236</b>	<b>\$ 1,259,153</b>

**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2022**

In comparing 2022 activity to 2021 activity, we note the following:

Total assets decreased by 0.90%, or \$11,990.

There was a net decrease in total liabilities of \$2,073.

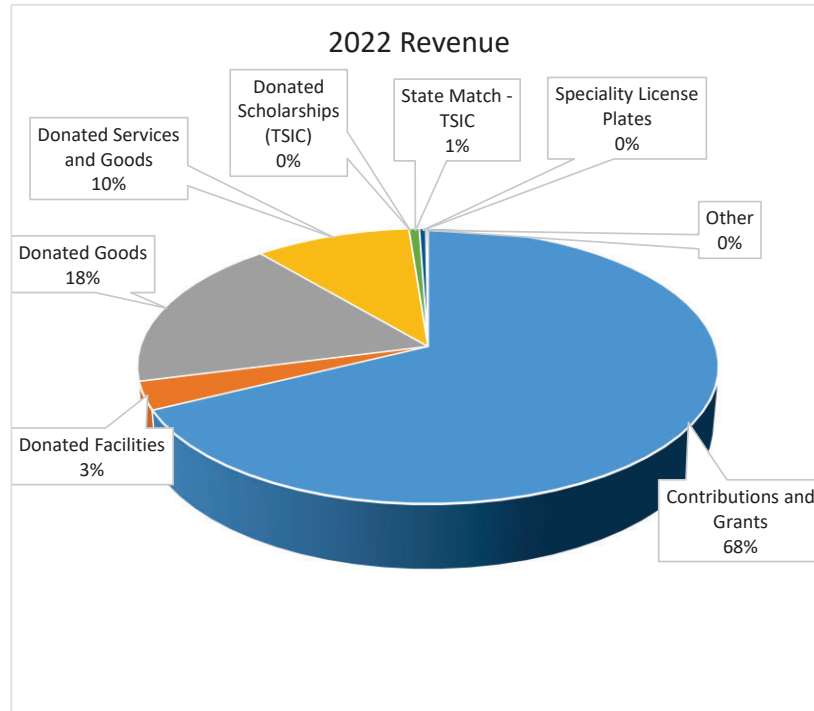
Total net position decreased by \$9,917.

	<b>2022</b>	<b>2021</b>
Revenue:		
Contributions and Grants	\$ 893,922	\$ 733,506
Donated Facilities	43,400	42,000
Donated Goods	235,707	217,912
Donated Services and Goods	131,420	138,208
Donated Scholarships (TSIC)	-	398,284
State Match - TSIC	8,735	-
Speciality License Plates	5,480	4,164
Other	1,798	26,352
Total Revenue	<u>1,320,462</u>	<u>1,560,426</u>
Expenses:		
Grant Related Salary	252,483	152,445
Administration Salary	164,264	178,412
Scholarship Awards	26,370	32,825
Grants to Schools	275,499	141,488
TSIC Scholarship Payouts	17,520	-
Insurance	6,601	5,785
Bank Charges	55	64
Events and Fundraising	70,729	35,007
Memberships and Licenses	3,803	5,410
Janitorial	205	1,356
Program Support	31,336	6,129
Professional Fees	12,568	15,697
Postage and Freight	261	240
Recognition Awards	10,792	10,614
Training	2,611	441
Supplies	30,830	13,135
Computer Related Expenses	322	-
Advertising and Marketing	2,343	4,297
Travel Expenses	9,218	2,762
Miscellaneous	7,656	4,260
Donated Facilities	43,400	42,000
Grants to Teachers - Tools 4 Schools	222,513	303,656
Write Down of Land Held for Sale	-	84,000
Land for Sale Expenses	7,580	-
Donated Services and Goods	131,420	138,208
Total Expenses	<u>1,330,379</u>	<u>1,178,231</u>
<b>Change in Net Position</b>	(9,917)	382,195
<b>Net Position at Beginning of Year</b>	<u>1,259,153</u>	<u>876,958</u>
<b>Net Position at End of Year</b>	<u><u>\$ 1,249,236</u></u>	<u><u>\$ 1,259,153</u></u>

**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2022**

Significant differences between 2022 and 2021 revenues and expenses are discussed below:

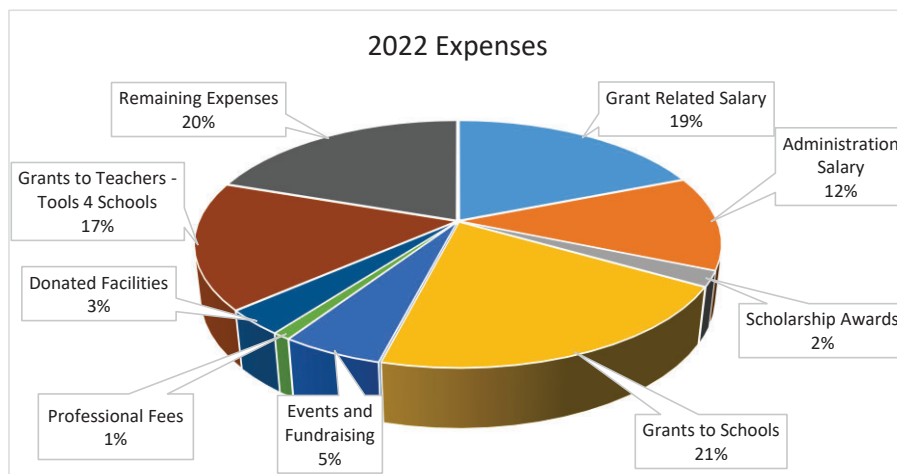
**REVENUES**



**Operating Revenue** – Overall Operating Revenue decreased by 15.4%, or \$239,964. This decrease was related to the addition of the Take Stock in Children program related scholarship value in the prior year.

**Contributions and Grants** consists of contributions and STEAM grant.

**EXPENSES**



**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2022**

**Program Expenses** – Overall Expenses increased by 12.9%, or \$152,147, with STEAM related expenses increasing by \$100,038, due to a full year of STEAM related expenses. The overall increase was related to significantly higher donated goods for both the recognition events, supplies and program support and Tools 4 Schools, and the combined total was \$52,109.

**REQUESTS FOR INFORMATION**

This section of the Organization's annual financial report is designed to provide a general overview of the Organization's finances. Questions about any of the information provided in this report or requests for additional financial information should be addressed to the Hernando County Education Foundation at 900 Emerson Rd., Brooksville, Florida 34601.

## **FINANCIAL STATEMENTS**

**STATEMENTS OF NET POSITION**  
**AS OF JUNE 30, 2022 AND 2021**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

**ASSETS**

	<b>2022</b>	<b>2021</b>
<b>Assets</b>		
Current Assets:		
Cash and Cash Equivalents	\$ 473,510	\$ 506,442
Grant Receivable	187,572	101,541
Take Stock in Children Receivable	23,200	8,014
Prepaid Expenses	6,555	3,436
Inventory - Tools 4 Schools	177,541	159,189
Inventory - Operation Cinderella and Other Donated Items	51,895	44,395
Total Current Assets	<u>920,273</u>	<u>823,017</u>
Capital Assets:		
Vehicle	12,500	-
Total Capital Assets	<u>12,500</u>	<u>-</u>
Other Assets:		
Take Stock in Children Scholarship (Contract Value)	344,835	326,581
Land Held for Sale	-	140,000
Total Other Assets	<u>344,835</u>	<u>466,581</u>
<b>Total Assets</b>	<u><u>1,277,608</u></u>	<u><u>1,289,598</u></u>

**LIABILITIES AND NET POSITION**

<b>Liabilities</b>		
Accounts Payable	16,853	30,445
Accrued Payroll and Related Expenses	11,519	-
<b>Total Liabilities</b>	<u>28,372</u>	<u>30,445</u>
<b>Net Position</b>		
Net Investment in Capital Assets	12,500	-
Restricted:		
Tools 4 Schools	204,782	215,388
Operation Cinderella	51,895	44,395
Scholarships	256,106	259,935
Take Stock in Children	362,660	371,116
Classroom Grants/School Donations	271,445	261,514
Unrestricted	89,848	106,805
<b>Total Net Position</b>	<u><u>\$ 1,249,236</u></u>	<u><u>\$ 1,259,153</u></u>

See accompanying notes.

**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION**  
**FOR THE YEARS ENDED JUNE 30, 2022 AND 2021**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

	<b>2022</b>	<b>2021</b>
<b>Operating Revenues</b>		
Government Grant - STEAM	\$ 322,310	\$ 170,185
State Revenues - TSIC	21,873	-
State Match - TSIC	8,735	-
Contributions - Unrestricted	519,739	527,321
Contributions - Scholarships	30,000	36,000
Specialty License Plate Revenue	5,480	4,164
Donated Facilities	43,400	42,000
Donated Goods - Tools 4 Schools	228,207	217,142
Donated Goods - Operation Cinderella	7,500	770
Donated Services and Goods	131,420	138,208
Donated Scholarships - TSIC	-	398,284
PPP Loan Forgiveness	-	25,512
Other	1,798	840
<b>Total Operating Revenues</b>	<b>1,320,462</b>	<b>1,560,426</b>
<b>Operating Expenses</b>		
Salary Expenses (Administration and Grant Related)	416,747	330,857
Scholarship Awards	26,370	32,825
Grants to Schools	275,499	141,488
Grants to Teachers - Tools 4 Schools	222,513	303,656
TSIC Scholarship Payouts	17,520	-
Donated Facilities	43,400	42,000
Donated Services and Goods	131,420	138,208
Insurance	6,602	5,785
Bank Charges	55	64
Events and Fundraising	70,729	35,007
Memberships, Dues, and Licenses	3,803	5,410
Janitorial	205	1,356
Program Support	31,336	6,129
Professional Fees	12,568	15,697
Postage and Freight	261	240
Recognition Awards	10,792	10,614
Training	2,611	441
Supplies	30,830	13,135
Computer Related Expenses	322	-
Advertising and Marketing	2,343	4,297
Travel Expenses	9,218	2,762
Miscellaneous	7,655	4,260
Write Down of Land Held for Sale	-	84,000
Selling Expenses - Land Sale	7,580	-
<b>(Total Operating Expenses)</b>	<b>(1,330,379)</b>	<b>(1,178,231)</b>
<b>Change in Net Position</b>	<b>(9,917)</b>	<b>382,195</b>
<b>Net Position, Beginning of Year</b>	<b>1,259,153</b>	<b>876,958</b>
<b>Net Position, End of Year</b>	<b>\$ 1,249,236</b>	<b>\$ 1,259,153</b>

See accompanying notes.

**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2022 AND 2021**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

	<b>2022</b>	<b>2021</b>
<b>Cash Flows from Operating Activities</b>		
Receipts from Contributions	\$ 689,739	\$ 636,524
Receipts from Government Grants	248,446	243,901
Other Receipts	1,798	841
Payments to Employees for Services	(414,747)	(339,537)
Payments to Vendors	(256,299)	(87,580)
Payments for Scholarships Awarded	(26,370)	(32,825)
Payments for School Grants	(275,499)	(141,488)
<b>Net Cash Provided by (Used in)</b>		
<b>Operating Activities</b>	(32,932)	279,836
<b>Net (Decrease) Increase in Cash and Cash Equivalents</b>	(32,932)	279,836
<b>Cash and Cash Equivalents at Beginning of Year</b>	506,442	226,606
<b>Cash and Cash Equivalents at End of Year</b>	<u>\$ 473,510</u>	<u>\$ 506,442</u>
<b><u>Reconciliation of Operating Income to Net Cash</u></b>		
<b><u>Used in (Provided by) Operating Activities</u></b>		
Operating Income (Loss)	\$ (9,917)	\$ 382,195
Adjustments to Reconcile Operating Income to Net Cash		
Provided (Used) by Operating Activities:		
Net Donated Items Utilized	(14,588)	(211,799)
Donated Land Held for Sale Write Down	-	84,000
Loan Forgiveness	-	(25,511)
Decrease (Increase) in:		
Grants and Other Receivables	(101,217)	71,052
Prepaid Expenses	(3,119)	(160)
Inventory	(15,046)	(29,038)
Donated Land Held for Sale	140,000	-
Scholarships Purchased	(26,972)	-
Increase (Decrease) in:		
Accounts Payable and Accrued Expenses	(2,073)	9,097
Total Adjustments	(23,015)	(102,359)
<b>Net Cash Used in (Provided by) Operating Activities</b>	<u>\$ (32,932)</u>	<u>\$ 279,836</u>
<b><u>Supplemental Information</u></b>		
Non-Cash Donations:		
Donated Inventory (Tools 4 Schools Program and Operation Cinderella)	\$ 235,707	\$ 217,912
Donated Facilities	43,400	42,000
Donated Goods for Annual Campaign	131,420	138,208
Take Stock in Children Scholarship Donations	-	326,581
State Match - Take Stock in Children	8,735	-

See accompanying notes.

**NOTES TO FINANCIAL STATEMENTS**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

**Note 1 - Summary of Significant Accounting Policies**

**Organization**

Hernando County Education Direct Support Organization, Inc. (the Organization) is a non-profit corporation, organized solely for education support purposes pursuant to Florida Statutes Section 617 and to act as a Direct Support Organization as set forth in Section 1001.453(4) of the Florida Statutes.

The specific and exclusive purpose of this Organization is to create partnerships that advance student achievement and promote excellence for the benefit of public pre-kindergarten through 12<sup>th</sup> grade education in Hernando County, Florida.

**Program Information**

*STEAM Grant* – the Organization facilitates the Science Technology Engineering Arts and Mathematics (STEAM) grant for the school district. The grant provides afterschool and summer STEAM programs for the students of Hernando County.

*Operation Cinderella* – the Organization accepts donations of prom, homecoming, and formal dresses. With the donated goods, the Organization offers for young ladies to utilize the dresses in order to attend the various school dances and events. On a smaller scale, the Organization also receives men's suits for the same purposes.

*Specialty License Plate* – the Organization receives revenues from the state for individuals that purchase a specialty license plate.

*Tools 4 Schools* – the Organization receives donated goods or directed gifts for the purpose of stocking the Tools 4 Schools pantry. The teachers may visit and take supplies for their classrooms and students in need. During 2021, the Organization received a large donation of supplies for this program from the Kids Wish Network valued at approximately \$162,000.

*Classroom Grants* – grants to classrooms are provided through several means. The Organization is a member of Consortium and applies for grants on behalf of teachers and students. Also, community members can provide grant funds to the Organization that are provided to the applicable classrooms.

*Recognition Events* – events held for the recognition of outstanding teacher and support related employees for their efforts to help students in Hernando County, turnaround student, retiree celebration, Volunteer and Business Partner Recognition. In addition, the Organization receives community donations to support a parent and teacher academy and new teacher orientation to the individuals of the school district.

*School Donations* – the Organization receives community donations, and these funds are then provided to the respective schools or teachers as per the school district requirement.

*Scholarships* – the Organization receives awarded scholarship funds from various sources and provides them to individuals on a semester-by-semester basis.

*Specific School Donation* – the Organization receives donations that are intended for Specific School Donation use that are subsequently passed on to that organization.

**NOTES TO FINANCIAL STATEMENTS**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

*Take Stock in Children* – The Organization, through its donors for the Take Stock in Children program, purchases two-year or four-year scholarship contracts from the Florida Prepaid College Foundation. The State of Florida, through the Florida Prepaid College Foundation, matches, dollar-for-dollar, the cost of these scholarship contracts purchases and holds the full value of the scholarship contracts, including changes in the scholarship contract value, on behalf of the Organization. In addition, the Organization requests reimbursement from the program for certain operational costs.

**Measurement Focus, Basis of Accounting, and Financial Statement Presentation**

The financial statements of the Organization have been prepared in accordance with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the standard-setting body for governmental accounting and financial reporting.

The Organization prepares its financial statements using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when incurred.

**Fund Accounting**

The financial statements are presented in accordance with principles of fund accounting, whereby revenues and expenses are classified into funds according to specified purposes. Currently, the Organization has one operating fund, which contains restricted and unrestricted components. The Organization's operating account includes unrestricted and restricted resources, representing the portion of expendable and non-expendable funds that are available for support of operations and funds available for use in accordance with specific restrictions, respectively. When both restricted and unrestricted resources are available for use, it is the Organization's policy to use restricted resources first, then unrestricted resources as they are needed.

**Income Taxes**

The Organization is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code. Accordingly, the financial statements do not reflect a provision for income taxes.

The Organization files income tax returns in the U.S. federal jurisdictions.

**Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Organization considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

**Classification of Revenues and Expenses**

The Organization classifies its revenues and expenses as operating or non-operating. Operating revenues include the primary activities of contributions from donors, program revenues, special events, and other activities. Operating expenses include the primary activities of grants to schools, salaries, fundraising, and other expenses. There were no non-operating revenues or expenses.

**Grants Receivable**

Grants receivable consisted of grant funds and other scholarship related receivables. Management anticipates subsequent receipt of all of these funds; therefore, no allowance amount was recorded.

**NOTES TO FINANCIAL STATEMENTS**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

**Take Stock in Children Receivable**

The Organization receives quarterly grant installments from the Take Stock in Children program for the reimbursement of operational expenses of the program. As of June 30, 2022 and 2021, accounts receivable of \$23,200 and \$8,014, respectively, have been recorded for quarterly grant installments unpaid as of these dates. No allowance for uncollectible receivables related to these amounts has been recorded, as these amounts are expected to be collected in the ordinary course of business within a year.

**Inventory**

Inventory consists of donated supplies used for program services specified by the donor. Contributions of inventory are stated at fair value determined by the first-in, first-out method. The Organization receives and distributes contributions for the new Tools 4 Schools program to assist teachers with classroom supplies and donated prom/homecoming dresses for the Operation Cinderella program.

**Capital Assets**

During the 2022 year, the Organization received a donated, used School Bus to be accounted for as a Capital Asset, Vehicle to be used in operations. Donated capital assets are valued at their estimated acquisition value on the date received. It is the Organization's policy to capitalize all capital assets with values over \$5,000. No depreciation was recorded during the year of receipt. The Organization will depreciate the School Bus over the useful life of 5 years using the straight-line method.

**In-Kind Contributions**

Contributions of services and donated items, which are provided to the Organization, have been recorded in the accompanying financial statements. These contributions are recorded at their estimated fair values at the date of receipt. Volunteer services provided during events held by the Organization do not meet the criterion used to record donated services and have not been recorded in the financial statements.

**Accounting Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Land Held for Sale**

Land was donated in the prior year with an appraised value of \$224,000; the land is held for sale and restricted for scholarships upon sale of the asset. In 2021-2022 fiscal year, the Organization accepted an offer to purchase land held for sale for less than the prior year appraised value. The Organization wrote down the asset to the accepted sales value, \$140,000, as of June 30, 2021. During the 2022 fiscal year the land transaction was completed and the sales price of \$140,000 less expenses was received.

**Restricted Net Position**

At June 30, 2022, the Organization had a restricted net position of \$1,146,888. These funds were received from outside parties to be used for specified purposes and related expenditures had not been made as of year-end. This money is not available for other uses.

**NOTES TO FINANCIAL STATEMENTS**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

**Subsequent Events**

The Organization has evaluated events and transactions for potential recognition or disclosure in the financial statements through November 18, 2022, the date the financial statements were available to be issued.

**Note 2 - Assets Held by Others**

**Take Stock in Children Scholarship Program Overview**

During the 2021 fiscal year, the Organization took over the administration of the Take Stock in Children Program from Pasco Hernando State College (PHSC). As part of that process, PHSC provided the remainder of their fundraising account (\$12,210) to allow for the Organization to purchase scholarships in the future.

The Organization, through its donors for the Take Stock in Children program, will purchase two-year or four-year scholarship contracts from the Florida Prepaid College Foundation. The State of Florida, through the Florida Prepaid College Foundation, matches, dollar-for-dollar, the cost of these scholarship contracts purchases and holds the full value of the scholarship contracts, including changes in the scholarship contracts' contract value, on behalf of the Organization.

The Organization exercises control over these scholarship contracts by selecting students from Hernando County School District to participate in the Take Stock in Children program. Upon completion of the program and graduation from high school, the full contract value of these scholarship contracts are provided to the students for their college education. Any unused scholarships may be reinvested in new scholarship contracts to be provided to new students or existing students.

	<u>2022</u>	<u>2021</u>
<b>Contract Value</b>	\$ 344,835	\$ 326,581

**Contract Value**

The Organization has reported the current value of the scholarship contracts based on information provided by the Florida Prepaid College Foundation, which values the scholarship contracts based on available hours on the contract and the average rates paid to Florida universities and colleges.

**Florida Prepaid Scholarships Utilized, Net of Value Adjustment**

The Organization has reported the Florida Prepaid Scholarships Utilized, Net of Value Adjustment based on information provided by the Florida Prepaid College Foundation. This component consists of changes in the value of the scholarship related to the scholarships usage by students, as well as changes in the value of the scholarship contracts as a result of changes in tuition costs at Florida universities and colleges.

**Note 3 - Capital Assets**

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Ending Balance</u>
<b>Business-Type Activities</b>				
School Bus	\$ -	\$ 12,500	\$ -	\$ 12,500
Less: Accumulated Depreciation for School Bus	-	-	-	-
<b>Business-Type Activities</b>				
<b>Capital Assets, Net</b>	<u>\$ -</u>	<u>\$ 12,500</u>	<u>\$ -</u>	<u>\$ 12,500</u>

**NOTES TO FINANCIAL STATEMENTS**  
**HERNANDO COUNTY EDUCATION DIRECT SUPPORT ORGANIZATION, INC.**  
**BROOKSVILLE, FLORIDA**

**Note 4 - Specialty License Plate Revenue**

For the fiscal year ended June 30, 2022, the Organization received \$5,480 of specialty license plate revenue from the State of Florida Department of Highway Safety and Motor Vehicles.

Pursuant to Section 320.08056 of the Florida Statutes, the Organization may not use specialty license plate revenue, or any interest earned from those fees, for commercial, or for-profit activities, or for general or administrative expenses, except as authorized by the Florida Statutes.

**Note 5 - Concentration of Credit Risk**

**Demand Deposits**

The Organization maintains demand deposit accounts with a financial institution in which funds are insured by the Federal Deposit Insurance Corporation (FDIC). At times throughout the year, the funds held in these accounts may exceed FDIC limits.

**Note 6 - Related-Party Transactions**

Several of the Board Members are employed by the Hernando County School Board District (the District) or corporations that donate or provide goods to the Organization.

The District provides donated services and payments for services to the Organization, including office space, information technology, utilities, and financial audit and tax preparation. The value of the donated office space for the 2022 fiscal year was \$43,400, and the amount recognized for 2021 was \$42,000.

**Note 7 - STEAM Grant**

The Organization was awarded a Department of Education 21<sup>st</sup> Century Education Center STEAM grant. Total federal expenditures in the program were approximately \$322,310, including indirect costs. Because the total federal expenditures were less than \$750,000, the Organization was not subject to an audit in accordance with 2 CFR Part 200 (Federal Single Audit) under the Uniform Guidance.

**ADDITIONAL ELEMENTS OF REPORT PREPARED IN ACCORDANCE WITH  
*GOVERNMENT AUDITING STANDARDS*, ISSUED BY THE COMPTROLLER GENERAL  
OF THE UNITED STATES**

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
Hernando County Education Direct Support Organization, Inc.  
Brooksville, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activity and major fund of Hernando County Education Direct Support Organization, Inc. (the Organization) as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the Organization's basic financial statements, and have issued our report thereon dated November 18, 2022.

**Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We identified a certain deficiency in internal control that we consider to be a significant deficiency:

**CERTIFIED PUBLIC ACCOUNTANTS**

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Members of American and Florida Institutes of Certified Public Accountants  
An Independent Member of the BDO Alliance USA

To the Board of Directors  
Hernando County Education Direct Support Organization, Inc.  
Brooksville, Florida

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

- **2014-1 Segregation of Duties**—Currently, the Organization's staff consists of a few individuals that have complete access to all accounting transactions, including the receipting and disbursement processes and cash and account reconciliation processes. These issues create a deficiency in internal controls such that there is a lack of proper segregation of duties in the accounting function.

This issue is common with small organizations of this size. It is our understanding that the Organization has an audit and finance committee that was formed to oversee accounting transactions and financial statements and reports. Additional oversight is provided by the Board of Directors and Executive Committee.

We recommend that the Organization continue this oversight to mitigate this condition.

**Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

**Management's Response to the above Significant Deficiency in Internal Control**

*Government Auditing Standards* requires the auditor to perform limited procedures on management's response to the finding identified in our audit and described above. Management's response was not subjected to the other auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the response.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



November 18, 2022  
Ocala, Florida



**Chief Executive Officer**

Tammy Brinker

**President**

Kandice Christmas

**President Elect**

Carly Mullins

**Vice President/Marketing**

Shannon Rodriguez

**Secretary/Treasurer**

Debbie Warrell

**Past President**

Debra Myers

**Board of Directors**

Lisa Becker

Elizabeth Casner

Karen Powell

Justen Early (Academy of Teachers)

Michael Gunther

Billy Healis

Jeff Holcomb (State Representative)

Joe Pastore

Ben Prescott

Linda Prescott (School Board)

John Stratton (Superintendent)

Jarvis Upshaw

Fred Weber

Gus Guadagnino  
(School Board and Ex Officio)

Ray Mooney (Ex Officio)

Date: November 18, 2022

To: HCEF Board of Director's

Re: Independent Auditor's Report

Dear Board of Director's,

The following is managements responses and recommendations to the July 1, 2021- June 30, 2022 Independent Auditor's Report.

2014-1 Segregation of Duties – Our CPA firm recommends that Hernando County Education Foundation Board of Director's and Finance and Audit Committee continue to oversee all accounting functions. In 2014, management put into place a Finance and Audit Committee that meets on monthly financials overseeing all aspects of the organization. This issue is common with small organizations and our board and committee will continue to oversee all accounting functions.

If you have any questions or concerns, please feel free to contact me any time at 352-797-7313 ext. 165.

Tax ID: 59-3031959

Sincerely,

*Tammy Brinker*

Tammy Brinker  
Chief Executive Officer  
Hernando County Education Foundation  
[brinker\\_t@hcsb.k12.fl.us](mailto:brinker_t@hcsb.k12.fl.us)  
(Phone) 352-797-7313 (Ext.0)  
(Fax) 352-797-7177



The Hernando County Education Foundation is a non-profit 501(c)(3) organization dedicated to creating partnerships that advance student achievement and promote excellence within Hernando County Public Education.

A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE, 1-800-435-7352. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE REGISTRATION #ch2624.

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